



JKUAT Industrial Park Limited

JOMO KENYATTA UNIVERSITY OF AGRICULTURE AND TECHNOLOGY
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REQUEST FOR EXPRESSION FOR MANUFACTURING AND SUPPLY OF SEMI KNOCKED DOWN (SKDs) KITS FOR DIGITAL DEVICES.

INTERNATIONAL EXPRESSION OF INTEREST

REF: EOI/JKUATIP LTD/PROC/01/2021-2024

Only for Original Equipment/Design Manufacturers (OEMs/ODMs).

**Addressed to: Managing Director
JKUAT Industrial Park Limited
P.O Box 62000-00200, Nairobi. Kenya**

Email [Address: tendersip@jkuat.ac.ke](mailto:tendersip@jkuat.ac.ke)

Document Release Date: 28th January 2022

Deadline for Submissions: 18th February 2022 at 1130 am, East African Time.

1.0 INTRODUCTION

The JKUAT Industrial Park initially called Nairobi Industrial and Technology Park, an initiative of JKUAT, GoK and the private sector was established through a mutual Memorandum of Understanding (MoU) between Jomo Kenyatta University of Agriculture and Technology (JKUAT) and the Ministry of Industrialization and Enterprise Development (MoIED) signed in 2012. It was set up to accelerate innovation and commercialization towards the achievement of the aspirations of Kenya under the Kenya Vision 2030. This was geared towards facilitating the transformation of innovations and research findings into sustainable enterprises by availing an incubation process. The Park is to stimulate and manage the flow of knowledge and technology from universities, R&D institutions and other innovation pools to the industry. The priority areas of JKUAT IP Ltd include Agro-processing, Agro-machinery, Electrical and Electronics, Biotechnology, ICT and Packaging.

The principal activities of JKUAT Industrial Park Ltd include Manufacturing and Assembly of digital devices.

2.0 LOCAL ASSEMBLY OF COMPUTERS

JKUAT IP Ltd operates a local assembly plant at the JKUAT Main Campus in Juja to manufacture a range of consumer, corporate and education devices including Smart Phones, Tablets, 2in1 devices, laptops, desktops and e-Learning access points under the TAIFA brand.

The company is undertaking local assembly of computing devices as part of a wider vision under the Kenya Vision 2030 – that is building capacity for full-scale local production and manufacturing of electronics in Kenya by the year 2030.

3.0 OBJECTIVES OF THE EOI

The main activity of JKUAT Industrial Park Ltd is assembling of digital devices like tablets, laptops, desktops etc. The company intends to expand the range of products that it offers to its clients.

In this regard the company seeks to partner with interested Original Equipment/Design Manufacturers (OEMs/ODMs) in the acquisition of Semi Knock Down Kits of the digital devices for the local assembly in Kenya.

4.0 SCOPE

The selected manufacturer (s) will offer semi knocked down kits for digital devices for assembly in our local assembly plants.

5.0 EOI REQUIREMENTS FOR THE BIDDERS:

Interested OEMs/ODMs are hereby invited to submit their Expression of Interest (EOI) in providing information to show their suitability for the strategic partnership including:

Category	Requirement	Qualification Criteria
1. Company Information	The manufacturer shall share a detailed but relevant	At a minimum, the OEMs/ODMs should submit: a) Certificate of incorporation/Registration certificate (Evidence of registration/establishment of the firm 's manufacturing plants/factories).

	information about the manufacturing company	<ul style="list-style-type: none"> b) Business permit, indicating registered physical locations and addresses of the OEM's/ODM's business premises and contact details. c) Certificate of Proprietary rights on the proposed brands of items from relevant authorities in the country of domicile.
2. Overall firms' experience	Relevant technical Capacities and capabilities.	<ul style="list-style-type: none"> a) Company profile clearly indicating business focus in areas relevant to the proposed strategic partnership. b) Relevant product catalogue and technical specifications c) Build a detailed response showcasing what firm's capacity and experience in offering SKDs, including reference list for major clients in the past three years. d) Evidence of experience in exporting similar products to other countries/regions e) Evidence of stable human capital for manufacturing and quality assurance, marketing, distribution and after-sales services. f) Evidence of reverse logistics infrastructure, so as to determine the total cost of ownership/whole-life cycle costs/investment. g) Propose the best approach for the proposed strategic partnership for consideration by JKUAT IP Ltd, including cost-benefit analysis and economic sustainability.
3.Compliance with Law and Regulations	OEMs/ODMs to share evidence on compliance	<ul style="list-style-type: none"> a) Evidence of compliance with prevailing national and international laws/regulations on environment, occupational health, safety, competition, labour/ wages, taxation, energy and material sources and utilization, diversity, social inclusion and any other relevant rules. b) In particular, the OEMs/OEMs should propose a local content plan indicating: SPECIFIC transfer technology transfer, skills and knowledge through training, mentoring and participation, employment, commercial and other economically viable opportunities that JKUAT Industrial Park will derive as a partner, as provided for in Section 155(b) of PPADA,2015 and Regulation 144(1)(a) and (3).
4.Customer service	Sales/ Marketing/ distribution networks	<ul style="list-style-type: none"> a) Evidence of registered marketing and distribution networks in African and around the globe. b) Evidence of registered after-sales services centers or networks in African and around the globe.
5. Best Global Practices culture	Value proposition, innovation, ISO and relevant	<ul style="list-style-type: none"> a) OEMs/ODMs is required to submit evidence of any relevant industry certifications/accreditations (like ISO) held by the company and best global practices adopted.

	other certifications	b) OEMs/ODMs should submit any award or customer recognition in the industry by a nationally or internationally recognized organization.
6. Eligibility	Self-declaration signed by the Authorized representative	<p>a) The OEMs/ODMs must not have been excluded as a result of prohibition in the laws of Kenya or official regulations against commercial relations with Kenya, or by an act of compliance with UN Security Council resolution.</p> <p>b) The OEMs/ODMs must not be under sanctions by the Public Procurement Regulatory Authority or are not under a suspension or a debarment imposed by any other entity of the Government of Kenya, or any international organizations.</p> <p>c) The OEMs/ODMs commits to adhere to the Suppliers code of ethics derived from the 10 principles of the UN Global Compact in the areas of Human Rights, Labour Standards, Environment and Anti-corruption.</p>

Note: All submitted documents should be translated into English.

6.0 SELECTION/SHORTLISTING PROCESS

Upon being shortlisted, the responsive OEMs/ODMs will be selected in accordance with the “Two-stage” or “Specially permitted Procurement Procedure” tendering methods as provided in Sections 99 and 114A of Public Procurement and Assets Disposal Act of 2015 respectively.

7.0 NOTIFICATION TO PARTICIPANTS

Evaluation will be done immediately after the deadline for submission of EOI documents, JKUAT IP Ltd will evaluate responses received and will notify all the applicants of the outcome of the EOI evaluation.

8.0 HANDLING OF REQUESTS FOR CLARIFICATIONS

Further information can be obtained at the email address provided below during office **0900 to 1700 hrs East African Time**. Any clarification should be emailed utmost three (3) days before the application deadline given below to this email: tendersip@jkuat.ac.ke Any response(s) to clarification(s) sought or addendum shall be posted in the website referred to under (1) above. Applicants are therefore advised to be regularly checking for any such additional information.

9.0 NOTE TO OEMs/ODMs

JKUAT Industrial Park Ltd reserves, has its sole discretion, the right to select or reject either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for informing the bidders of the outcome of the process

10.0 SUBMISSION OF EXPRESSION OF INTEREST

Expression of Interest and company documents must be sent by Courier to the following address clearly marked **“Expression of Interest” Ref: EOI/JKUATIP/PROC/01/2021-2024;**

The Managing Director,
JKUAT Industrial Park Limited
4th Floor, COHES BUILDING.
Jomo Kenyatta University of Agriculture and Technology - Main Campus, Juja
P.O. BOX 62000 – 00200, Nairobi, Kenya
Tel: +254-700147654

OR be deposited in the **‘TENDER BOX’ located in JKUAT INDUSTRIAL PARK LTD 4TH FLOOR, COHES BUILDING PROCUREMENT DEPARTMENT, JKUAT MAIN CAMPUS - JUJA, KENYA.** Those not fitting in the tender box must be delivered and registered in the above office before the deadline given below.

OR be sent via the following email before the deadline given below: tendersip@jkuat.ac.ke The email heading should be clearly marked *“REQUEST FOR EXPRESSION FOR MANUFACTURING AND SUPPLY OF SEMI KNOCKED DOWN (SKDs) KITS FOR DIGITAL DEVICES, REF: EOI/JKUATIP LTD/PROC/01/2021-2024”*

This information can be found at; www.jkuatindustrialpark.com. The applications should be received on or before **18th February 2022 at 1130am East African Time**. All submissions will be opened immediately thereafter in the presence of all interested parties who choose to attend.